

EDM TODAY



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DON'T MISS
**PIONEERING RESEARCH IN EDM
AT RWTH AACHEN UNIVERSITY**

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By EDM'ers for EDM'ers



MC MACHINERY SYSTEMS, INC.

a subsidiary of  Mitsubishi Corporation

 **Innovate**
TECHNOLOGIES INC.



On Thursday, May 4th, MC Machinery opened its doors to a very special 25th Anniversary event, and EDM Today was there to cover it for our readers. The event was held at MC Machinery's corporate headquarters in Elk Grove Village, Illinois. MC Machinery is a subsidiary of Mitsubishi Corporation, and is the only North American supplier of Mitsubishi lasers, press brakes, Wire EDM, Sinker EDM, Fast Hole EDM, precision milling, automation, and more.

But...this is not just about MC Machinery; the event celebrated a milestone anniversary of Innovate Technologies, and their 25th year in business. Innovate Technologies is the exclusive dealer of Mitsubishi EDMs in Illinois and Indiana. MC Machinery has a great dealer network serving North America; however, few have achieved the tenure and long-term success that Innovate Technologies has accomplished.



Joe Talarczyk

Since establishing the business in 1998, Innovate Technologies has sold an estimated \$287 million of machine tools, consumables, tooling, and automation. This has resulted in achieving almost 1,300 in machine tool sales for Innovate Technologies. This truly is a level of success worth celebrating!

EDM Today sat down with Innovate Technologies founder and President Joe Talarczyk to learn the secrets to his success. Joe stated, *"It's no secret. It's about building long-term relationships. Nothing is more important than earning your customer's trust, and having them consider you a partner."*

During the event, Joe and MC Machinery recognized several customers who have committed to Mitsubishi technology and who are great examples of true partners.

In total, 25 customers were recognized with awards by Joe Talarczyk, President of Innovate Technologies, Bill Isaac, MC Machinery's Senior Vice President of Sales and Marketing, Tony Imbrogno, MC Machinery's CEO, Hiroto Shindo, MC Machinery's COO, Alan Hallmann, MC Machinery's North American Sales Manager, Ron Recupido, MC Machinery's Regional Sales Manager and Jeff Grim, MC Machinery's Regional Sales Manager.



Joe Talarczyk and Bill Isaac Presenting an Award to Electroform President Wade Clark



*Innovate Technologies' Jeff Ford
Drawing a Lucky Ticket*

The event was extremely well attended. Attendees had the opportunity to see the latest in Mitsubishi technology.

In addition to seeing the Mitsubishi equipment on display, there were several associated companies representing their various products and services.

In addition to awards being presented to customers, four lucky attendees won some incredible vacations for two.

Joe's work ethic and business acumen is certainly a key element in his success, but Joe also indicated that he would not have been successful without the support from MC Machinery senior management. In particular, Joe talked of the respect that he has for Bill Isaac. Joe stated, *"Bill and I both view integrity as the most important thing in business. In all the years we have worked together, we have always focused on doing the right thing for our customers."*

Joe also recognized Tony Imbrogno, MC Machinery's CEO, and Lou Clifford, MC Machinery's Senior Vice President of Logistics. Joe expressed that with the support and professionalism of the MC Machinery team, and the quality and performance of Mitsubishi equipment, he has a leg up when visiting customers.



Dan Pilolla and Mike Stevens of Erowa Technology



Joe Talarczyk Presenting to Customers

(Continued on next page)

One of the stand-out companies was Mastercam. On display was an incredible graphite scorpion. This was impressive on three different fronts:

- The complexity of the program
- The rigidity of the 5-axis CNC machine tool that produced the electrode
- The cutters used to produce the delicate graphite geometry without chipping

EDM Today intends to cover the story of the manufacturing of this very impressive piece in our Fall edition.

Attendees had the opportunity to see Mitsubishi equipment in operation. The event was far from simple static displays. The machines were operational, and the MC Machinery experts were on-hand to discuss the technology and answer questions.



Graphite Scorpion



Mastercam Booth



Kevin Gerber and Brian Pond | Mitsubishi Materials USA



Gary Kinsey | Carl Hirschmann



Machine Demonstrations in Progress

One of the topics of interest to many attendees was a need for automation. With the industry still experiencing an acute skilled labor shortage, many forward-thinking companies are looking to automation to maximize their productivity with a limited workforce.



MC Machinery's Pat Crownhart Discusses Sinker EDM with Danville Metal Stamping Engineer David Galyen

MC Machinery can provide a variety of automation options that facilitate electrode production and replacement. Wire EDM automation allows for workpieces to be loaded and unloaded automatically. With both Sinker and Wire operations, automation can achieve a complete lights-out operational environment.

Whether it be mold making, aerospace, die casting, medical, or any industry using EDM, there is no doubt that the manufacturing environment of tomorrow will be completely different than it is today. Fortunately, manufacturers can rely on Joe Talarczyk's team at Innovate Technologies and MC Machinery to provide the equipment, technology and expertise to keep them competitive, now and into the future.



A Very Happy Raffle Winner! | Aaron Wiegel of Wiegel Tool

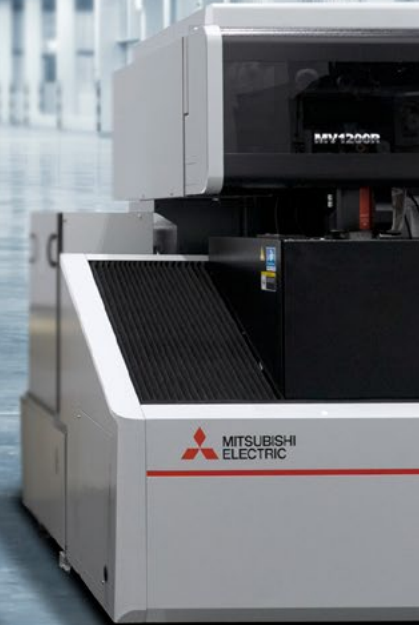
“FROM ONE MACHINE TO THE NEXT, MITSUBISHI DELIVERS.”

CRAFTS TECHNOLOGY,
IN BUSINESS SINCE 1895,
CHOOSES MITSUBISHI MACHINES

Jeffrey Taylor
President, General Manager



Vineel Sarup
Production Manager



“When it comes to applications expertise, it’s a lot more difficult in any industrial OEM to find the breadth and depth that Mitsubishi EDM has.” – Jeffrey Taylor

Crafts Technology, part of the *Precision Solutions Group* at **Hyperion Materials and Technology**, is a high-precision provider of tailor-made cemented tungsten carbide solutions. They purchased their first of **7 Mitsubishi EDMs** from **MC Machinery** in 2017.

To learn more about their experience with **MC Machinery Systems Inc.**, scan the QR code.



For more info, call **630-616-5920**
or visit us at mcmachinery.com

